

SALESMAN HOUSE LEAD CONTRACT

In consideration of receiving house leads I will agree to the following procedures:

1. **Appearance:** You must wear a company logo sales shirt. Jeans are no longer to be worn to a customer home. All sales representatives will be clean shaven. (a neatly trimmed mustache is okay.) All sales representatives will keep a clean car.

2. **Presentation:** Each sale rep will do a complete catalog or EPB demo. You must take in a 1 gallon container or a six pack of Reverse Osmosis water, complete a tea bag/ RO demo. It is the salesman responsibility to place a yard sign.

3. **Follow up/ call back:** 100 %t next day phone follow up after the installation. A minimum of 80% physical call back with a completed call back form. 1 year RO filter change call back completed.

Salesman

Date

Manager/Owner

Date